

10 TIPS FOR CHOOSING BEST PAVING QUOTES



Concrete Pavers • Stone Pavers • Tiles • Garden Walls & Edging
Retaining Walls • Concrete Sleepers • Concrete Blocks • Wall Cladding

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When it comes to paving or retaining walls, you'll need to consider whether you'll hire a professional contractor or DIY. At Australian Paving Centre, we know the best paving and landscaping contractors.

Our preferred tradies are licensed, insured and local. You can request a quote online and we'll put you in touch with the preferred local tradie for your project. Our preferred tradies operate independently of APC. We do our best to match a local tradie to your project, however you must conduct your own due diligence on these businesses. Please ensure they are currently licensed and insured for the work they are undertaking.

10 Tips for choosing your Tradie

1. Find someone local. Local tradies should respond to quotes quickly because they are concentrating on work in their local area. If they are local, they are generally on-site more often and readily available to attend to the project for any rectification work or additional small jobs. If you don't use a local Tradie in the first instance, it is most difficult to get the same tradie back to do a small fiddly job.
2. Your local tradie must be licensed for the work they are quoting to complete. Their builders' license will have a summary of what work they are authorised to do.
3. Your Tradie must be insured in case something goes wrong on the job. Accidents can happen!
4. The tradie should provide a written quote. It is not unreasonable for them to ask for a deposit prior to starting the job. A deposit of between 33% and 50% is fair for the small operators.
5. For best results and better value for money, use the small business owner-operators who quote and build the project they have quoted for you. When the tradie

who quotes the job builds the job, you get a much better result of what you are looking to achieve.

6. Ask to see some local work similar to what you are asking them to quote and inspect it.
7. Look for the local tradies' Facebook page or Instagram page and check out their work. Some have websites, but most are very basic. If they don't have a website, this should not deter your choice because a lot of these tradies do not have a website. Good tradies find their work through word-of-mouth and referrals. The tradies having to rely on service-based internet companies for quotes may not produce good quality work.
8. Try not to use a business where the person quoting the project does not work in the industry in a hands-on capacity. Many people find that those that only quote the jobs and do not get involved in installation invariably over promise and under deliver. These types of business structures are more expensive due to higher operating costs of covering the salesperson or the quoter as well as the installation team.
9. Research and purchase the pavers, retaining wall and landscaping products yourself. It provides a cheaper overall cost for your paving, landscaping or retaining wall project and you buy the product you like and not the product the tradie makes the most money out of.
10. Having the product onsite prior to the Tradie attending to quote will result in a faster response and a more accurate quote for installing from Tradies.

At APC, as our stores are local and we are dealing with local tradies regularly, we can connect you with the right tradie for the job. You can either visit us at APC or you can request a quote online and we'll match you with the best local tradie.